

# Strategic Planning 101

## 2019 ALASKA'S PRIMARY PREVENTION SUMMIT

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*Strategic Prevention Solutions*



# Facilitators



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Senior Research Associate**



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Senior Research Associate**



**Strategic Prevention Solutions**

# Do you know?



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How evaluation is connected to program planning?

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The difference between process and outcome evaluation?

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How to write SMART goals and outcomes?

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How to develop a logic model (and why do you need one)?

# How to Use Your Workbook

- Think about the topic being addressed
- Work through planning & decision-making processes
- Worksheets



# Laying the Foundation



“The process of gathering information to provide useful feedback about something.”



# Why Evaluate

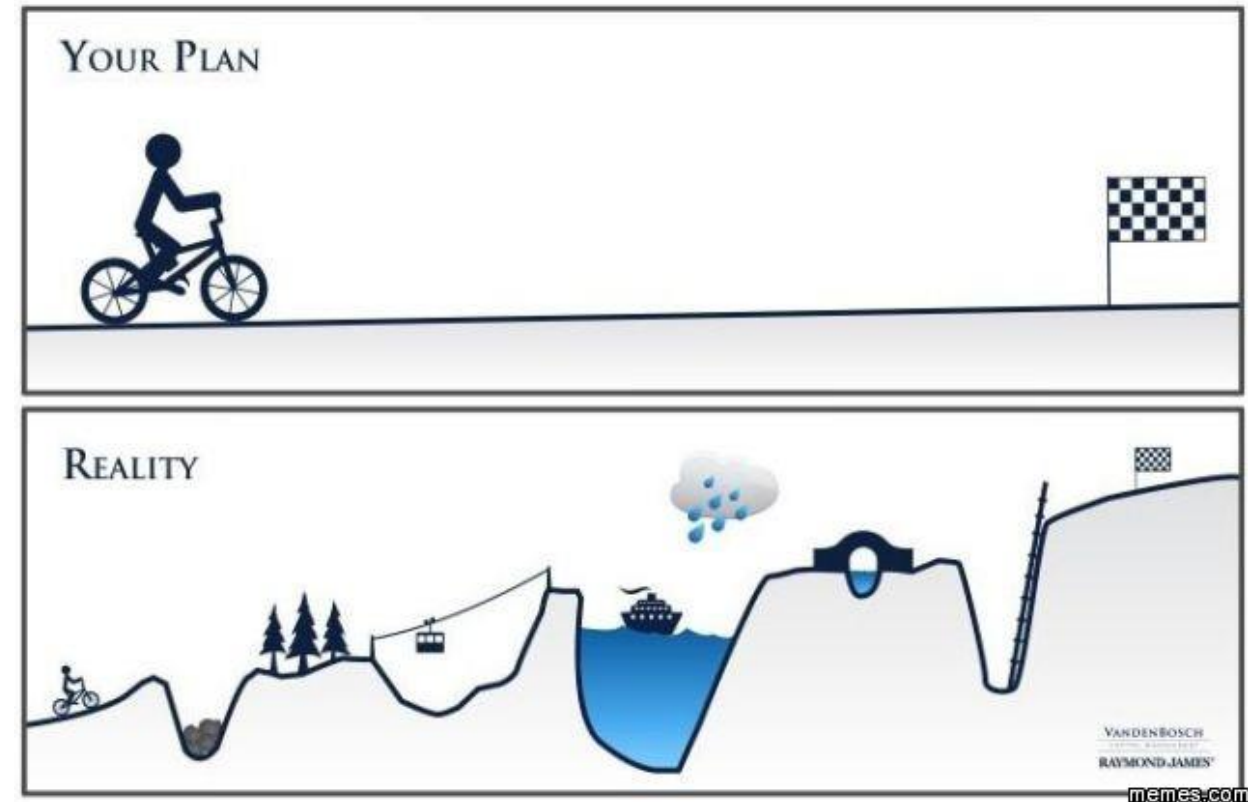


## ✓ Does it work?

Did the program change what you said it would? (OUTCOME)

## ✓ How does it work?

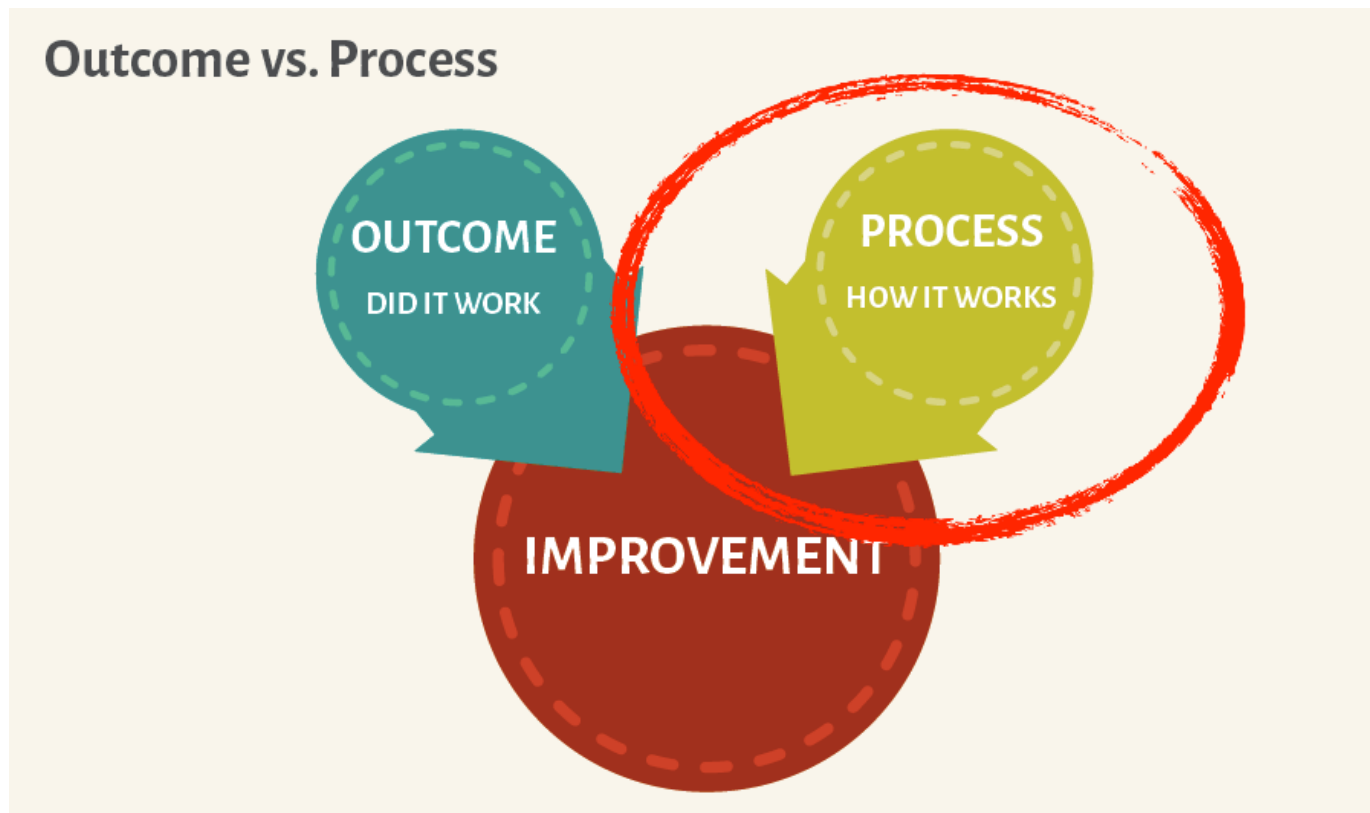
Was the program implemented as planned? (PROCESS)



# Process vs. Outcome Evaluation



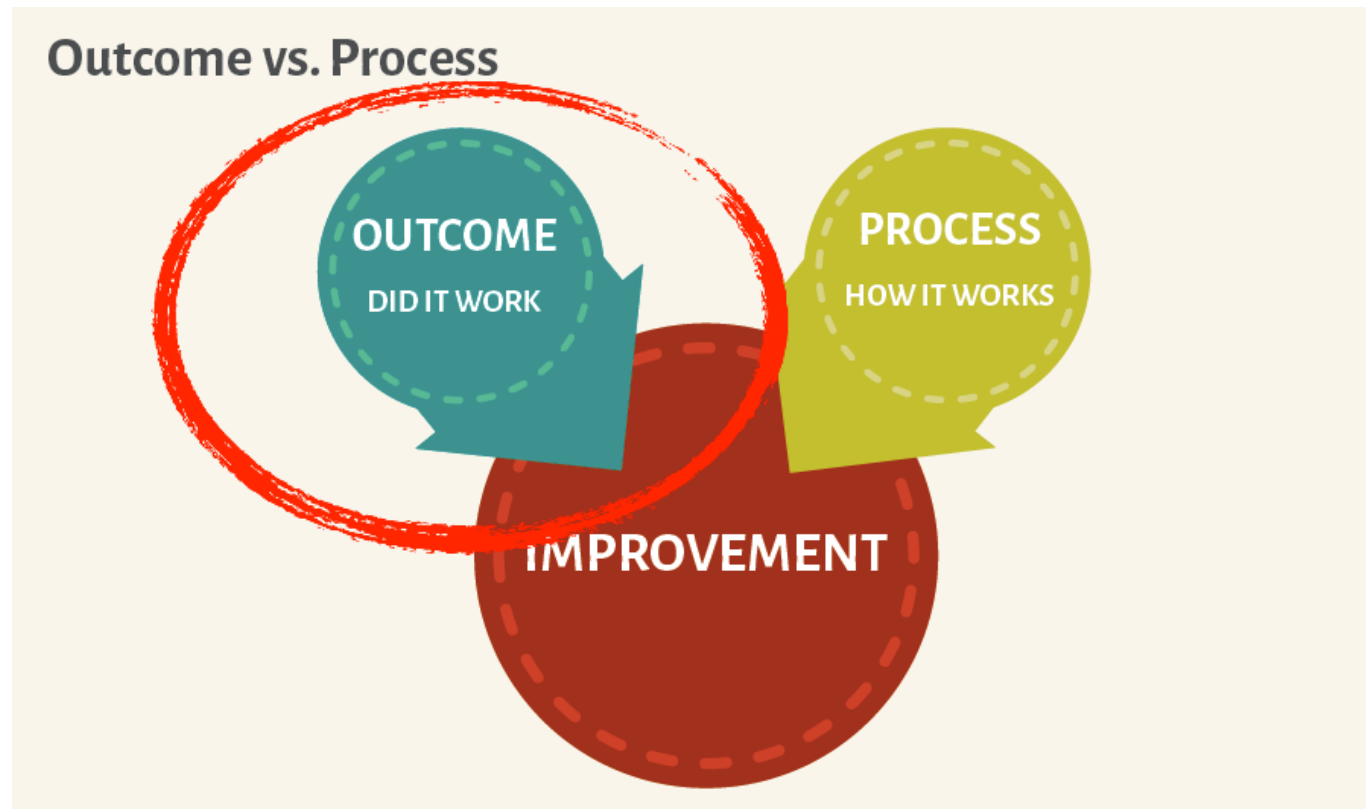
Process evaluation is about understanding HOW your program worked



# Process vs. Outcome Evaluation



Outcome evaluation tells you if it worked, or changed what you thought it would change

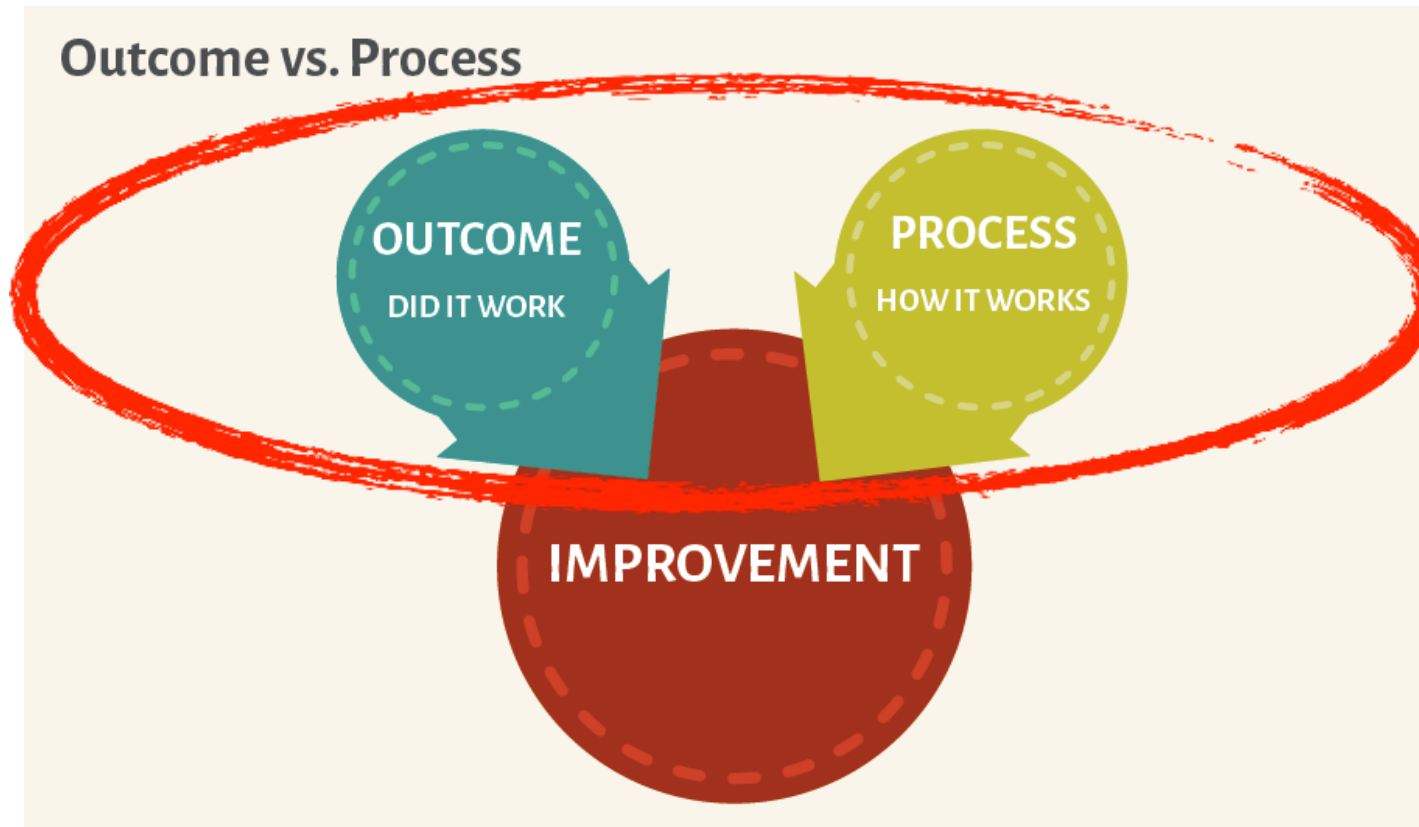




# Process & Outcome Evaluation



The most successful evaluations include **both a process and outcome evaluation**



# Does Everything Need an Outcome Evaluation?

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All of your prevention activities should have a process evaluation, but whether you do outcome evaluation depends on your resources.

# Activity

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Process or  
Outcome  
Evaluation?



# Writing Goals



A well-written goal:

- ✓ Describes CHANGE, not activities
- ✓ Can be at every level of social ecology
- ✓ Can be short or long-term
- ✓ Is S.M.A.R.T.



# S.M.A.R.T. Goals

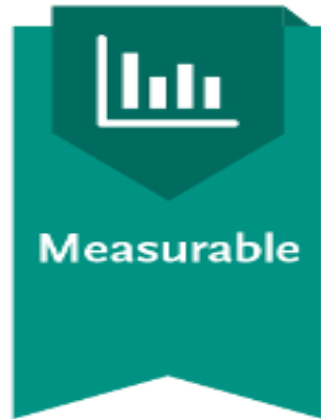


S



Specific

M



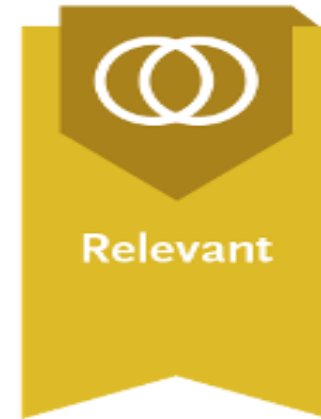
Measurable

A



Attainable

R



Relevant

T



Time Based

# Example



Youth in after-school groups or programs will have skills to recognize healthy relationships.

Remember:

- Keep the focus on prevention of the problem
- Goals need to describe changes, NOT ACTIVITIES
- Goals should NOT include ending rates of the problem

# Outcomes



- All outcome statements need to include:
  - Who **will change**?
  - What **will change**?
  - **By** when?
  - **By** how much?
  - **How will change** be measured?

# Writing Outcomes



By 2019, at least 10 youth will attend Lead On! Youth conference.

By 2020, Safe Dates will be piloted in 3 after-school programs.

By 2021, at least 75% of youth participating in Safe Dates will report knowing how to help a friend in an unhealthy relationship.

Keep in mind...

- Outcomes must also be specific and measurable
- Outcomes need to be connected to a goal
- It's okay to have more than one outcome per goal
- Outcomes may need to be adjusted once you identify strategies/activities





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# Worksheet: Practice writing an outcome

# For each outcome, ask yourself...



- Does the desired outcome statement clearly specify WHAT will change?
- Does the desired outcome state HOW MUCH change is expected?
- Is the desired outcome possible in terms of what the program/policy/practice/process is attempting to do or is known to accomplish?
- Is the desired outcome logically related to the problems(s) identified and the programs selected?
- Does the desired outcome statement specify WHEN desired results will be achieved?

# Logic Models



Building On Where  
You've Been

# Evaluation & Planning 101

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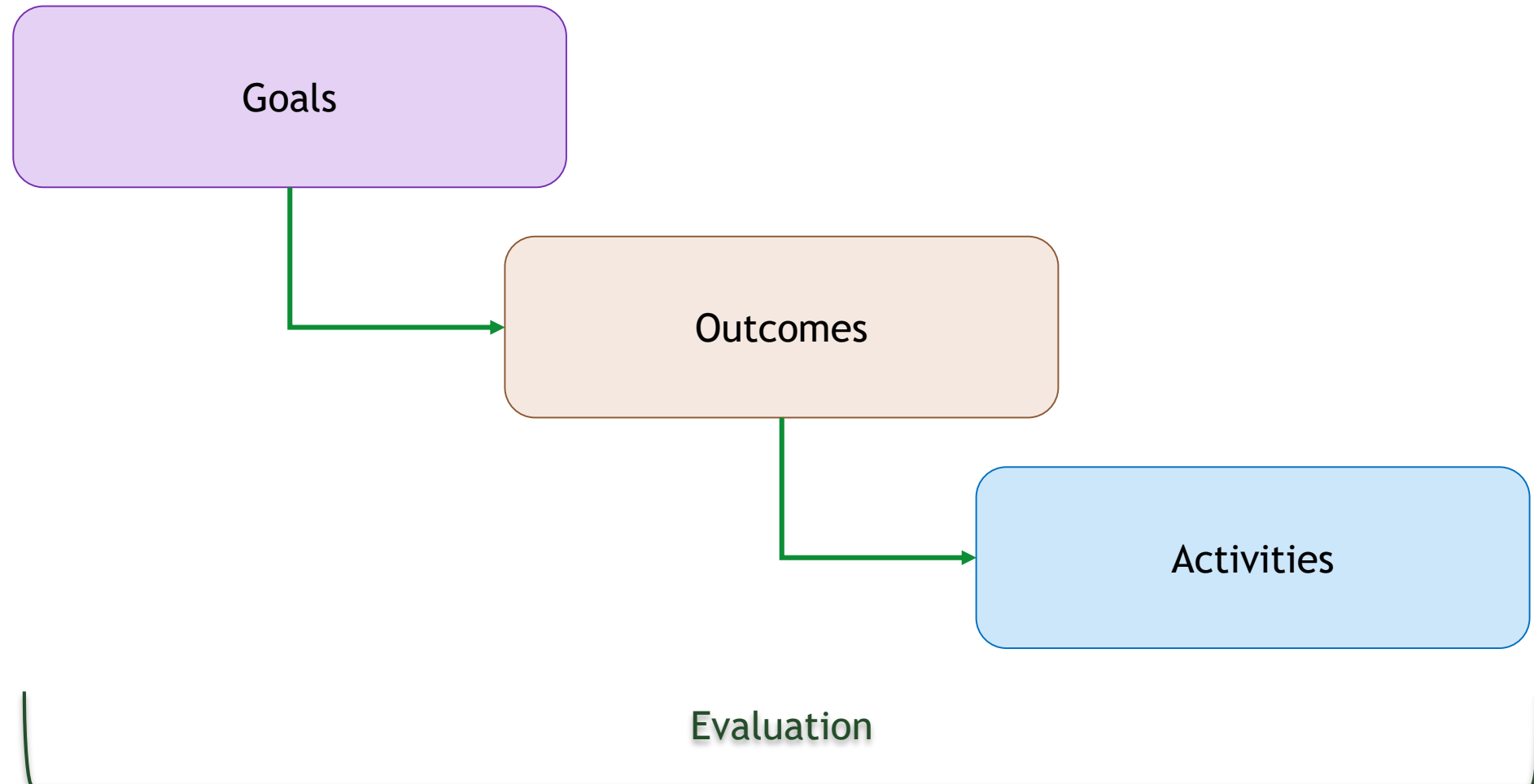
- Developing goals and outcomes is part of the planning process AND a necessary part of evaluating success
- A logic model is also both a planning tool and an evaluation tool – it helps you explain how change will occur over time as a result of your program



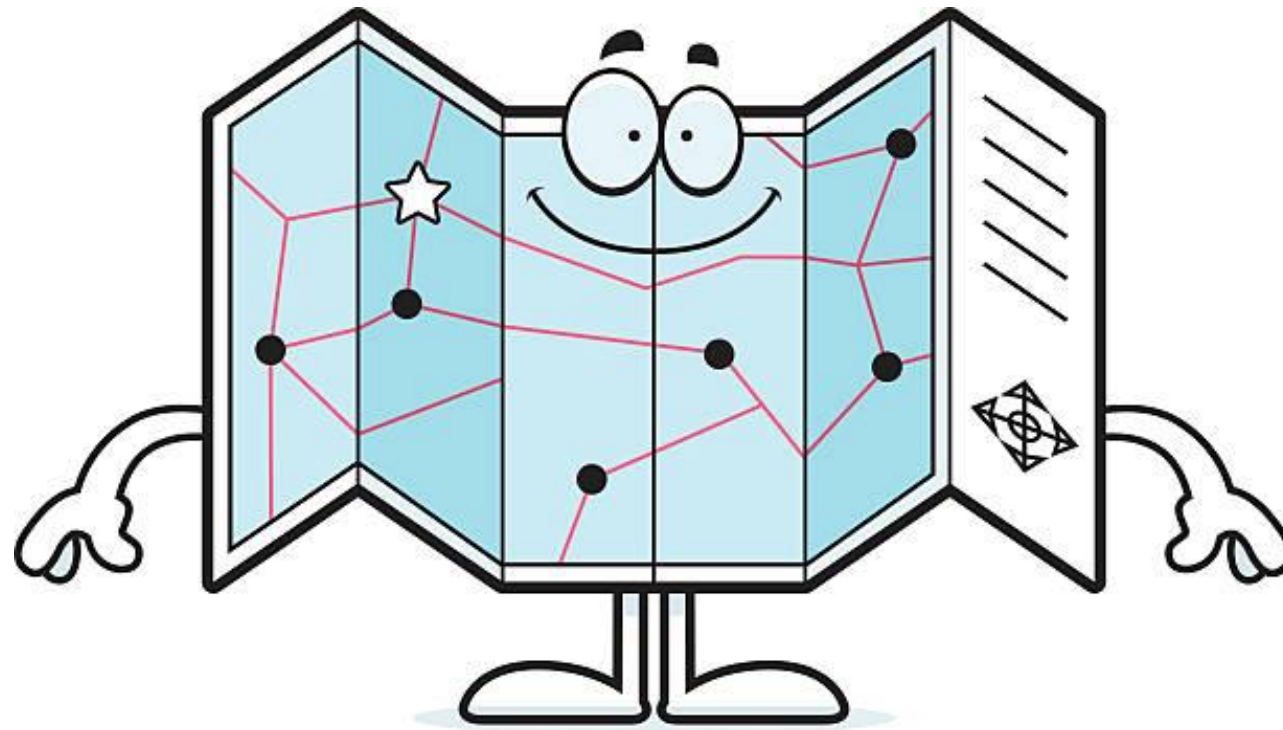
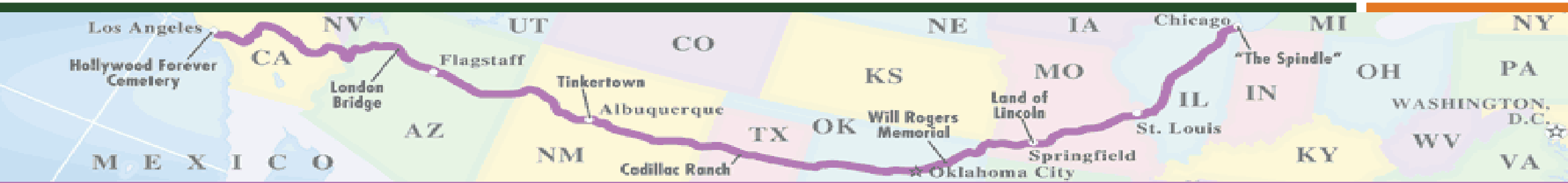
**EVALUATION  
HAPPENS  
BEFORE,  
DURING AND  
AFTER A  
PROGRAM IS  
IMPLEMENTED**

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# Bringing it all together: Using a Logic Model



# What is a Logic Model?



# What is a logic model?

It's like a road map that tells you:

- Where you are going

Los Angeles!

- What you expect to accomplish

- Along the way
- When you get there

Walk through a petrified forest

Listen to my audiobooks

Sit in the world's largest rocking chair

Throw a snowball into the Grand Canyon

My car is going to be parked in front of the hotel by 8pm

- Helps you make mid-course adjustments (detours)

DRIVE A BETTER ROUTE

I'm not stopping in \_\_\_\_\_ EVER AGAIN

# What is a logic model?

It's like a road map that tells you:

- Where you are going



- What you expect to accomplish

- Along the way
- When you get there

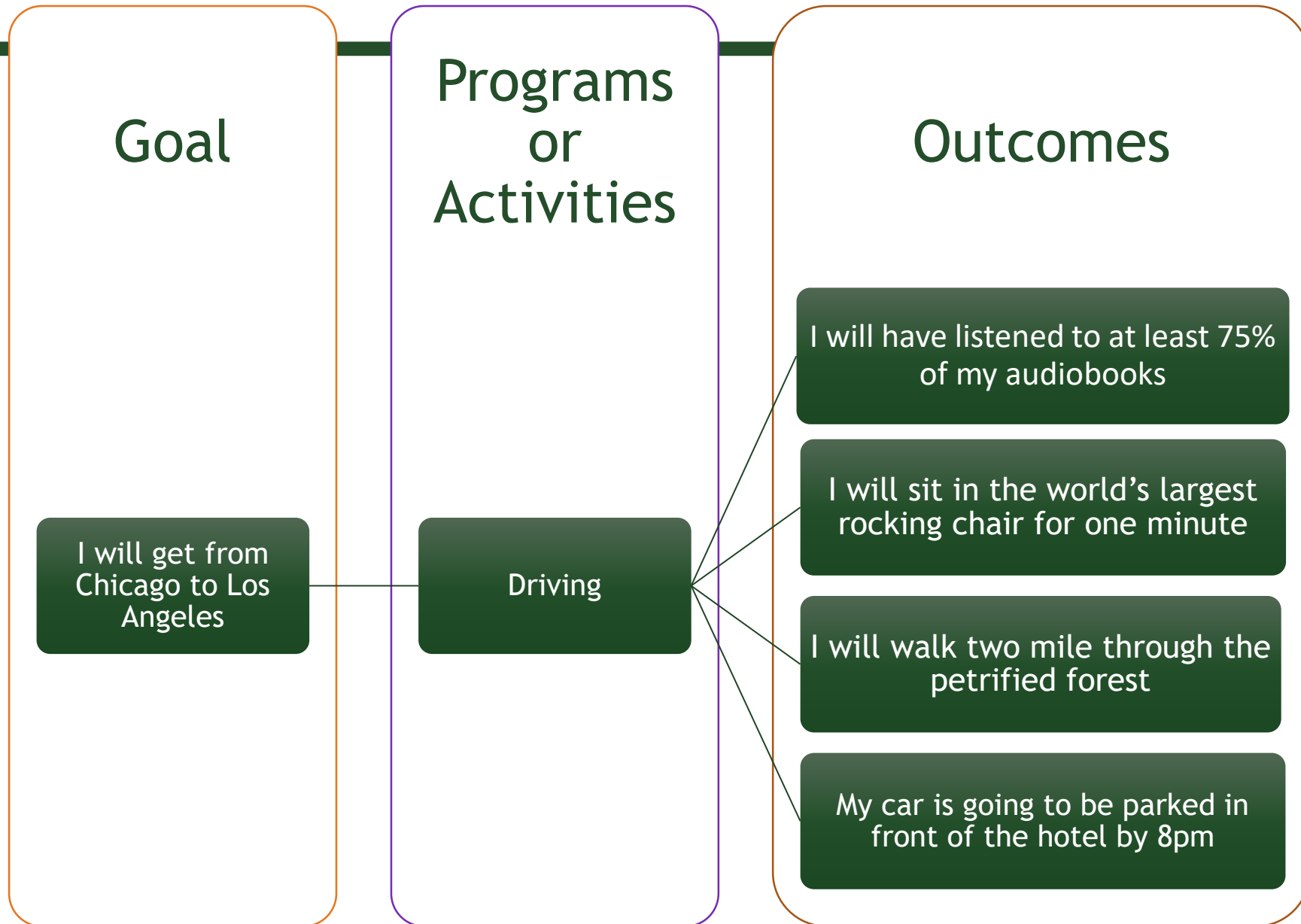


- Helps you make mid-course adjustments (detours)





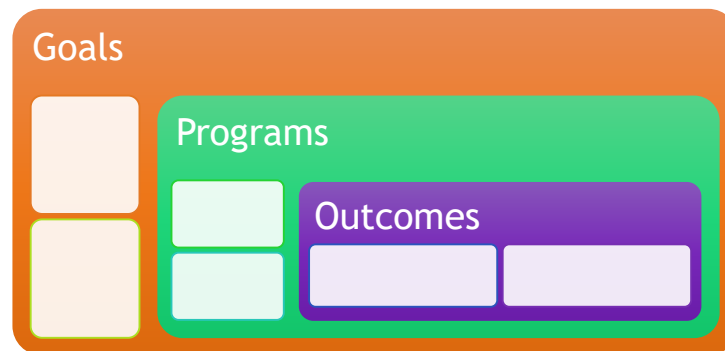
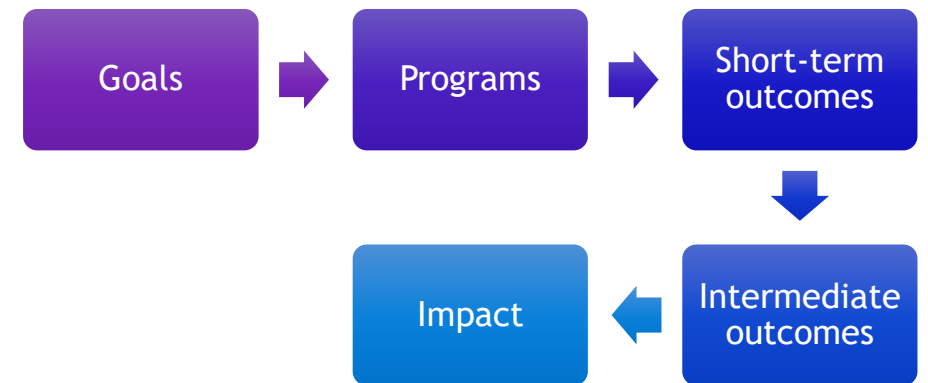
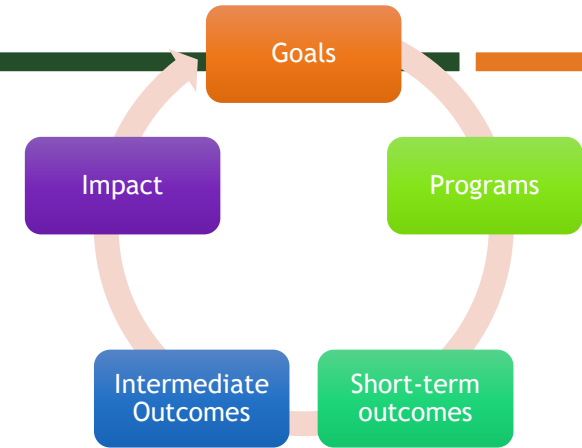
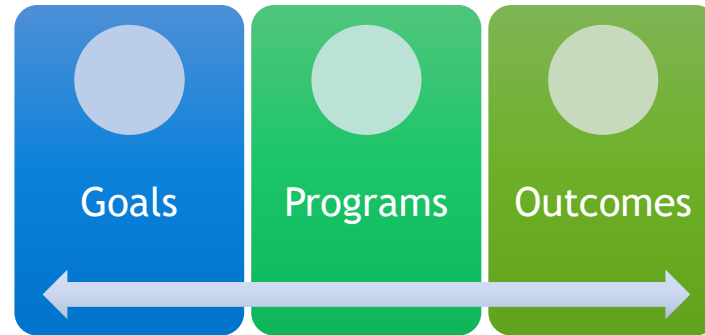
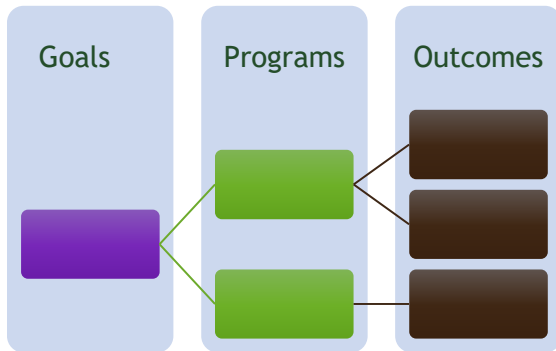
# A more formal version...



# What does a logic model look like?



- Any shape, usually rectangles
- Simple or complex
- One page (ha!)



# Logic Models



- A goal is part of the planning process AND a necessary part of evaluating success
- A logic model is a planning tool and an evaluation tool

Program: Example Logic Model

**Goal:**

Youth in after-school groups or programs will have skills to recognize healthy relationships.

Inputs	Outputs			Outcomes -- Impact		
	Activities	Participation	Outputs	Short	Medium	Long
<p>What we invest – in order to accomplish our activities, we will need...</p> <p>Project staff</p> <p>Prevention Materials</p> <p>Volunteers</p> <p>Community Partners</p> <p>Safe Dates Curriculum</p> <p>After-school program space/setting</p>	<p>What we do</p> <p>Facilitate Safe Dates Programming</p> <p>Form partnerships with After-School Program Staff</p>	<p>Who we reach</p> <p>Middle School and High School Alaska Youth</p>	<p>What we produce – adapted curriculum, materials, process notes</p> <p>Provide materials</p> <p>Training evaluation tool</p> <p>Alaska adapted curriculum to reflect values</p> <p>Attendance records</p>	<p>Learning: awareness, knowledge, skills, motivations</p> <p>By 2019, at least 10 youth will attend LEAD-ON youth conference</p>	<p>Action: behavior, practice, decisions, policies</p> <p>Safe dates piloted in 3 after-school programs</p> <p>By 2021, at least 75% of youth participating in SD will report knowing how to help a friend in an unhealthy relationship</p>	<p>Consequences: social, economic, environmental</p> <p>Youth in after-school groups or programs will have skills to recognize healthy relationships.</p>

**Assumptions**

Principles, beliefs, ideas about why we think these strategies will work in our community. What you know versus what you are assuming about the issue and/or problem.

Evidence-based programs have demonstrated ability to reduce sexual assault

Trainings provide opportunities for peer-to-peer information sharing to increase application, use, and retention

**External Factors**

Conditions that influence program success (politics, economy, culture, resources)

Shifting political climate



# Logic Model: Goal

What is the change we want to see happen?

**GOAL**



# Logic Model: Inputs

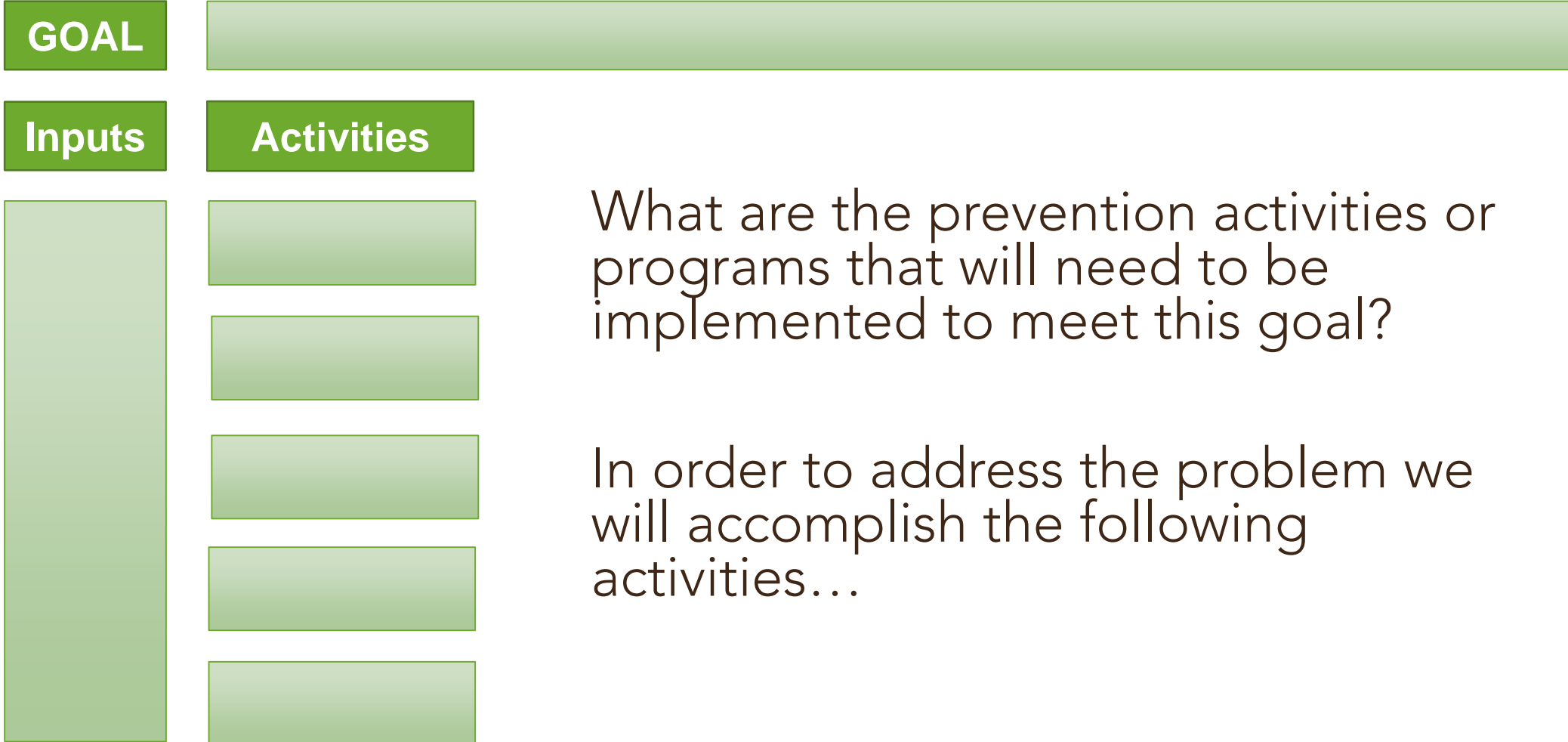
**GOAL**

**Inputs**

What do you need to implement your program successfully (resources, materials, \$\$, people...)?

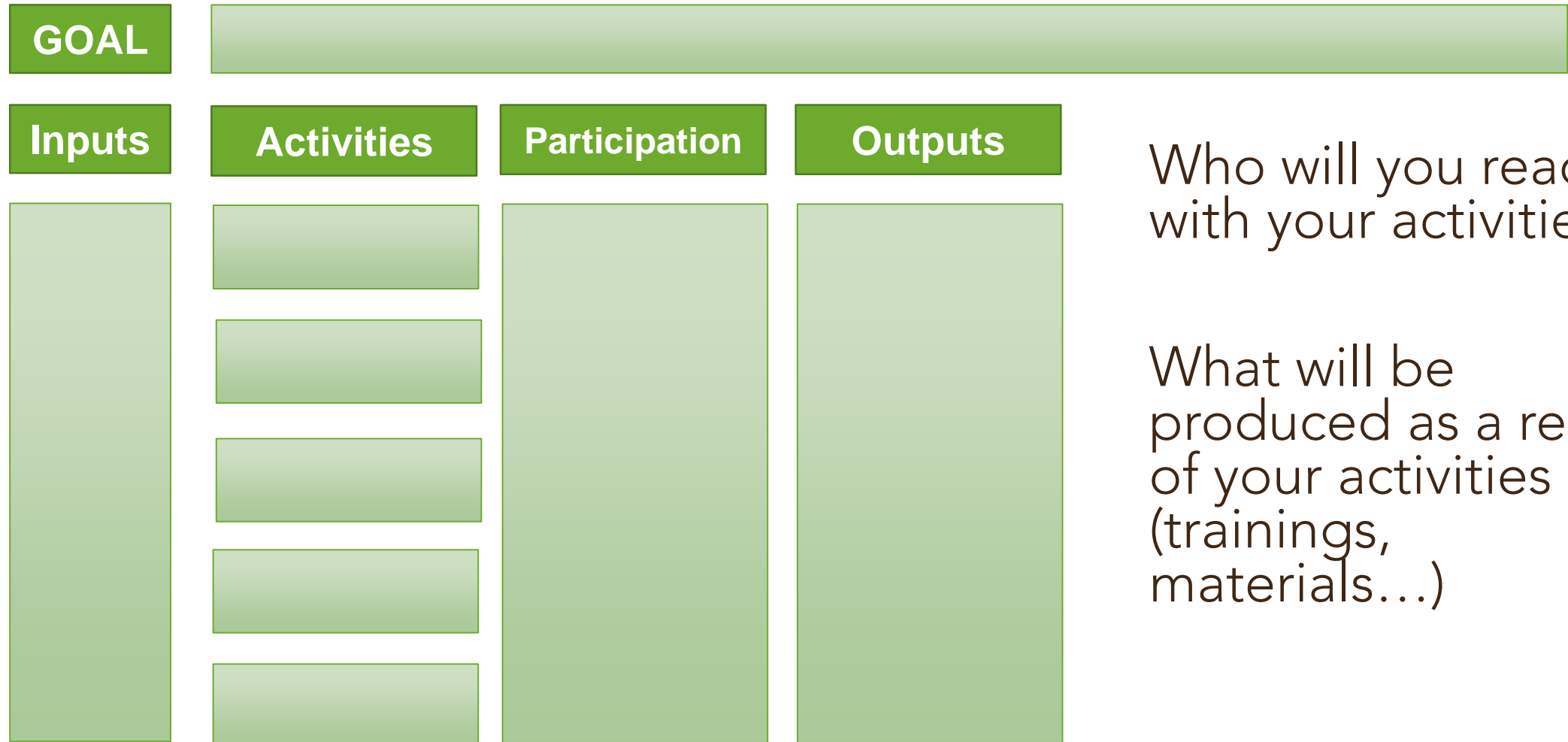


# Logic Model: Activities





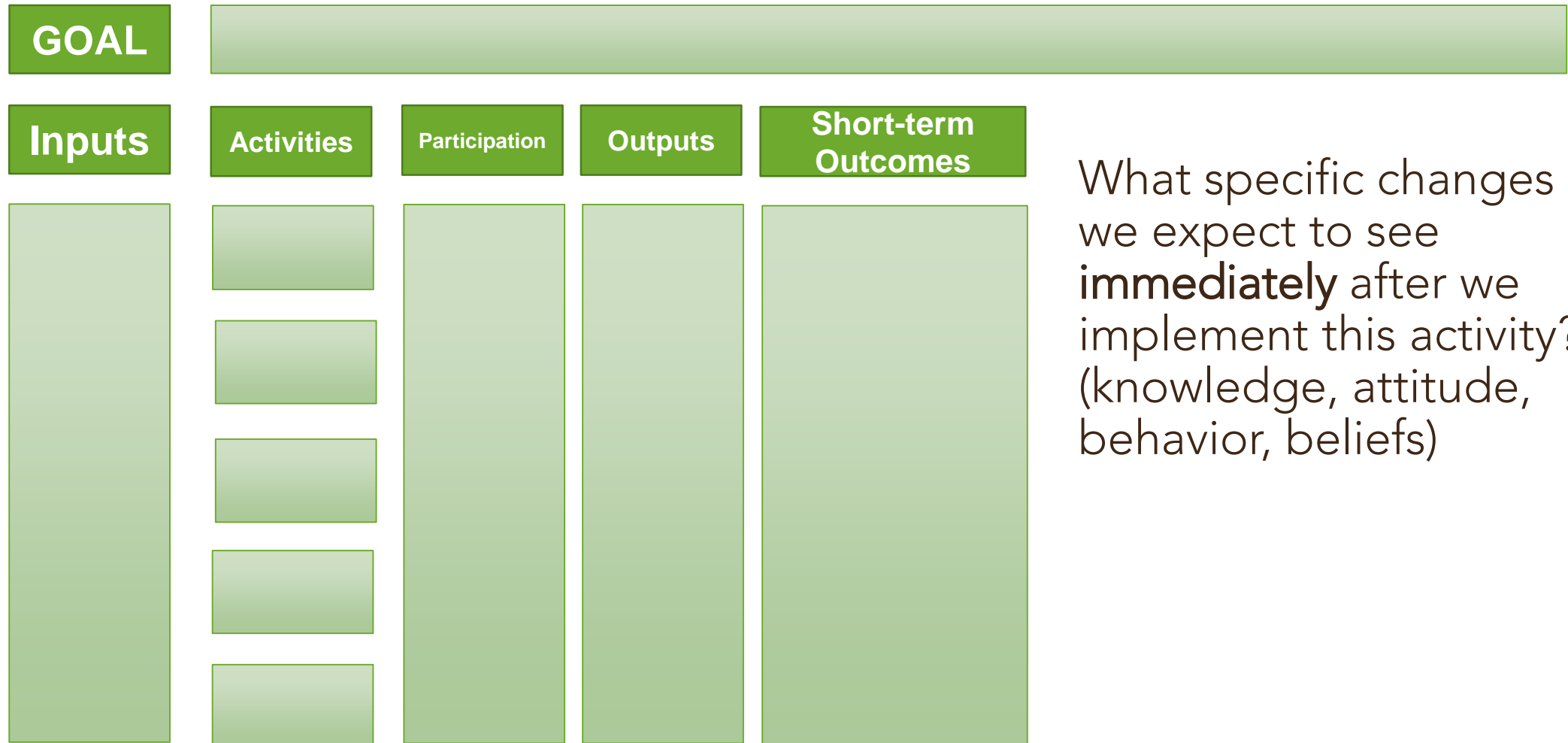
# Logic Model: Outputs



Who will you reach with your activities?

What will be produced as a result of your activities (trainings, materials...)

# Logic Model: Short-term Outcomes



What specific changes do we expect to see **immediately** after we implement this activity? (knowledge, attitude, behavior, beliefs)



# Logic Model Intermediate Outcomes



GOAL					
Inputs	Activities	Participation	Outputs	Short-term Outcomes	Intermediate Outcomes

What changes do we expect to see **within one to two years** after we implement this activity?

# Logic Model: Long-term Outcomes



GOAL						
Inputs	Activities	Participation	Outputs	Short-term Outcomes	Intermediate Outcomes	Long-term Outcomes

What will be the **long-term effects** of this activity?  
On the individual?  
The community?

# The “If” Test



- If you have access to all your resources, then can you use them to accomplish your planned activities?
- If you accomplish your planned activities, then will you be able to deliver the amount of product/service you intend?
- If you accomplish your planned activities to the extent intended, then will your participants benefit in specified ways?
- If these benefits are achieved, then will changes in organizations, communities, or systems occur?
- For each activity, ask why is it being done and is it absolutely necessary?
- Check for logic gaps – all inputs and activities should be included

# Getting Practical



# Benefits of a logic model



- Helps others understand what you are doing and why
- Helps you keep track of what you expect to see change
- Helps to identify gaps in program logic and clarifies assumptions so success may be more likely
- Organizes your planning in one place

# Benefits of a logic model



- Builds buy-in and teamwork
- Helps clarify what is appropriate to evaluate, and when, so that evaluation resources are used wisely
- Summarizes complex programs to communicate with stakeholders, funders, audiences
- Helps your organization's long-term visioning and overall effectiveness

# Tips

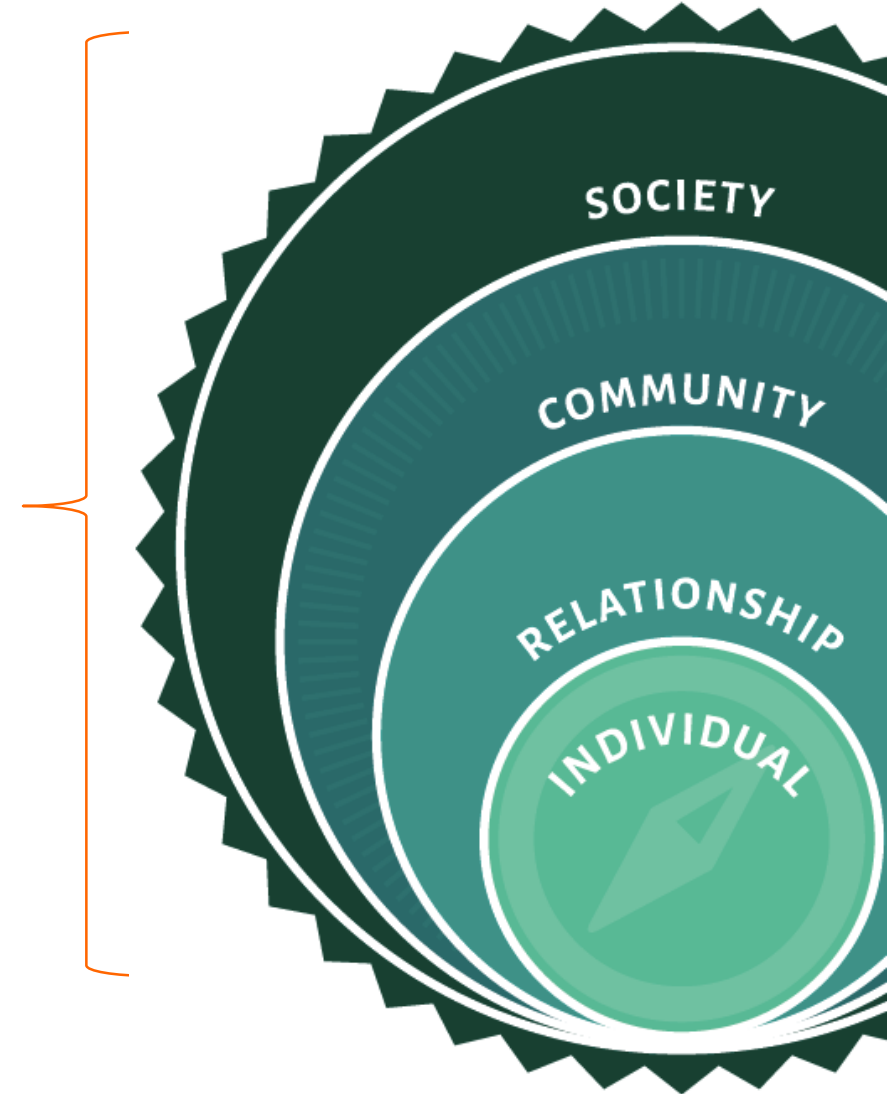


- Use visuals/group facilitation
- Work backwards
- Keep it simple
  - Short terms, focus on main outcomes
- Keep it achievable – your programmatic goal should *not* be to end sexual violence
- Use the one-page test

# Summary



- Types of evaluation
- Write SMART goals and outcomes
- Outcomes should build on each other to reach goals
- Logic models are a roadmap to getting to goals
- Work towards comprehensive programming





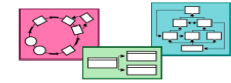
# Questions



# Resources




## Developing a logic model: Teaching and training guide

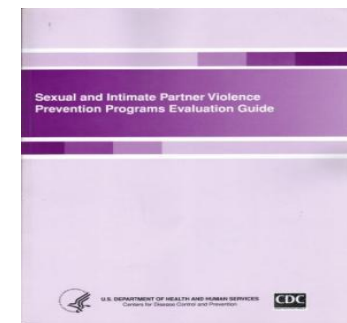


February 2008

Ellen Taylor-Powell, PhD  
Distinguished Evaluation Specialist

Ellen Henert  
Systems Design Specialist

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University of Wisconsin-Extension  
Cooperative Extension  
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612 N. Lake Street, Madison, WI 53706  
<http://www.uwex.edu/ces/pdande>  
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- Developing a Logic Model: Teaching and Training Guide by Ellen Taylor Powell and Ellen Henert.  
[www.uwex.edu/ces/pdande/evaluation/pdf/lmguidecomplete.pdf](http://www.uwex.edu/ces/pdande/evaluation/pdf/lmguidecomplete.pdf)
- W.K. Kellogg Foundation's Logic Model Development Guide.  
[www.wkkf.org/pubs/tools/evaluation/pub3669.pdf](http://www.wkkf.org/pubs/tools/evaluation/pub3669.pdf)
- CDC Evaluation Working Group  
[www.http://www.cdc.gov/eval/resources.htm#logic](http://www.cdc.gov/eval/resources.htm#logic)
- CDC Sexual and Intimate Partner Violence Prevention Programs Evaluation (Guide 99-9234)  
Order at <http://wwwn.cdc.gov/pubs/ncipc.aspx>

# Additional Resources



- Primary Prevention & Evaluation Resource Kit (Pennsylvania Coalition Against Rape, 2014)  
<http://www.pcar.org/resource/primary-prevention-and-evaluation-resource-kit-analyzing-evaluation-data>
- PreventConnect (California Coalition Against Sexual Assault)  
<http://www.learn.preventconnect.org>
- EvaluAction: Putting Evaluation To Work (VETO Violence, CDC)  
<http://vetoviolenace.cdc.gov/apps/evaluation/>
- Community Toolbox (University of Kansas)  
<http://ctb.ku.edu/en>

PRIMARY PREVENTION AND EVALUATION RESOURCE KIT

Volume 3:  
Analyzing Evaluation Data



PENNSYLVANIA COALITION AGAINST RAPE



VetoViolence



COMMUNITY TOOL BOX

Scroll down to the bottom of the page to select the resources you would like to receive. SPS provides these resources free of charge for you to be more effective and efficient in your program planning and evaluation!



### Get The Word Out

A simple visual to help you decide what to produce for dissemination based on your resources and purpose (awareness, understanding, action)



### Writing Outcomes Worksheet

A worksheet to walk you through the elements of a 'SMART' outcome. Very helpful for getting the hang of it!



### Content Crosswalk Worksheet

Use this worksheet to make sure that your evaluation tools match the content that is covered in your prevention programming.



### Comprehensive Programming Worksheet

How comprehensive is your prevention programming? Use these worksheets to determine which of your prevention activities are working together to form a strategy, and which strategies could be considered a program.



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