



The Lost Art of Cultivating and Utilizing

Successful Confidential Sources

Date: September 29-30

Time: 0830-1700

Location: Wasilla Police Department
801 N. Wasilla Fishhook Rd
Wasilla, Alaska 99654



*2 DAY/16 HOUR IN-DEPTH COURSE ON HOW TO SUCCESSFULLY CULTIVATE AND UTILIZE
CONFIDENTIAL SOURCES IN INVESTIGATIONS, UNDERCOVER OPERATIONS AND
INTELLIGENCE GATHERING*

INSTRUCTOR

Randy Wagner

Current NCRIC Deputy Director
Retired DEA Acting Director
Former Atlanta Police Officer
Adjunct Faculty Santa Rosa Public Safety
Center
Guest Lecturer University of Alabama

Topics Include:

- ❖ Types of CS
- ❖ Motivational factors
- ❖ Cultivation & Recruitment
- ❖ Establishment
- ❖ Rapport Building
- ❖ Handling Techniques
- ❖ Administrative Management
- ❖ Potential Pitfalls



Instructor Bio

Randy Wagner is currently the Deputy Director of the Northern California Regional Intelligence Center (NCRIC). Director Wagner leads the Threat Liaison Officer (TLO) Program, Private Sector Engagement Team, Cyber Security Program, Critical Infrastructure Unit, and the NORCAL Threat Management Group (TMG) at NCRIC. Prior to his role at NCRIC, Director Wagner had a diverse 27-year law enforcement career as a Senior Supervisory Special Agent with the U.S. Drug Enforcement Administration (DEA) and as a police officer with the City of Atlanta Police Department.

In Director Wagner's final assignment with the DEA, he served as the Assistant Regional Director and Acting Director of the DEA Middle East Region, headquartered in Ankara, Turkey. In this role, he had managerial oversight of all DEA operations across 11 DEA country offices, including Kabul, Afghanistan; Moscow, Russia; Istanbul and Ankara, Turkey; and New Delhi, India.

Prior to this assignment, Director Wagner served in the DEA's Office of Professional Responsibility and as the Resident Agent in Charge of the DEA Santa Rosa Office, where he also served as the Northern California (NORCAL) High Intensity Drug Trafficking Area (HIDTA) Initiative Commander. Additional assignments included serving as Group Supervisor of a HIDTA Enforcement Group in Honolulu, Hawaii, and as the DEA Marijuana Eradication Coordinator for the State of Hawaii. Director Wagner began his DEA career in the El Paso, Texas, Field Division after graduating from the DEA Training Academy in Quantico, Virginia.

Throughout his DEA career, Director Wagner successfully cultivated, established, and managed confidential sources (CSs), leading to complex, multi-agency investigations responsible for the disruption and dismantlement of major drug trafficking organizations and criminal networks throughout the world. In recognition of his efforts and accomplishments, Director Wagner is the recipient of numerous DEA Special Service Awards, the NORCAL HIDTA Initiative Commander of the Year Award, the Hawaii DEA Top Cop Award, and the Office of National Drug Control Policy Recognition Award. He also supervised and led HIDTA Case of the Year Award-winning investigations in two states: Hawaii and California.

Director Wagner holds a Bachelor of Arts in Criminal Justice from University of Alabama and a Master of Public Administration from University of West Georgia. He serves as an Associate Faculty Member at the Santa Rosa Public Safety Training Center. Director Wagner is also a member of the University of Alabama Barefield College Leadership Board and serves as a guest lecturer for his alma mater's Criminal Justice Program.